



"From Marie to you"

07971128083

HENRY SCHEIN®
DENTAL

FEBRUARY

VOL 9 ISSUE 2

We improve the health of the dental practice so our customers can improve the health of their patients

DISCOVER CEREC

Are you free on 27th February? Are you curious about digital impressions? Would your patients like a one visit restoration? Are you available to come to Sirona Heathrow on 27th February, the day starts with registration from 9.30, the course is hands-on and runs from 10.30 -4pm. The course only costs £149, you will be wowed by the technology of Omnicam. Let me know if you wish to join us.....

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PRACTICE HEALTH

Do you use R4 or SOE? Have you had a practice Healthcheck? ITS FREE SOE dial in collect your practice data and report back to you in a face to face meeting and benchmark your business against the top dental practices in the UK. Please let me know if you wish to take advantage of the FREE service, check the health of your business.....

Everything Dental

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ARE YOU READY?

Friends and Family test? If you are a customer of Henry Schein Dental you can access have access to team training, Behavioural Styles helps the team recognise their own and others style and how to adapt, meaning customer service is at is best. Dealing with Patient Anxiety can help to team consider how patients may feel and help alleviate worries. Selling Skills aims to help the appointment process so patients feel able to make treatment decisions.

All this could help your friends and family test scores.

Clinipad offers a solution that can report back by provider. If you would like a demonstration for Clinipad let me know.....

PRIVILEGES

After enrolling in Privileges you are automatically allocated points when you order online. One point will be allocated for every £1 spent on branded products. Two points will be allocated for every £1 spent on Henry Schein Dental Brand products. (Exclusions apply)

Everything Dental

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KULZER

Venus Pearl

Venus Pearl combines a creamy consistency and minimal stickiness. It offers an extended working time. The material combines high flexural strength with minimal shrinkage stress.

Buy a Venus Pearl Masters Kit and and iBond and get this light FREE (worth £700). The Translux Wave is a pen style, one button operation, cordless curing light.



3M

Filtek Bulk Fill

No capping No increments and
BUY 2 GET 1 FREE

Applied up to 5mm at a time Filtek Bulk Fill contains innovative methacrylate monomers that act to reduce shrinkage stress. It is available in A1, A2, A3, B1 and C2 and either 20 x 0.2g capsules or 4g syringes. Place your order today

GC

G-aenial Universal Flo is in reality an injectable composite. G-aenial Universal Flo unlike other flowable composites has a higher filler load and a homogeneous dispersion of fillers. It demonstrates the physical performance of a regular composite material but in a flowable consistency. The material is highly thixotropic, not runny and stays neatly in place and holds its shape. Try it today....

SEPTODONT

PERFEXIL — FEATURES & BENEFITS

VPS, hydrophilic material, thus reducing the risk of bubble and voids formation. Optimum flowing property into sub-gingival area thanks to the thixotropy of the material. Choose Perfexil Rapide soft putty (BLUE) and wash (ORANGE) and pay **£69** plus VAT for both the putty and wash, that's 25% discount!

COMPLIANCE

Occupational health now have the power to complete spot checks on dental practices to check compliance to the needle regulations, each needle stick injury costs on average £12,000! Please ask me for a copy of the HSE regulations which came into force in May 2013.

The employer must substitute traditional, unprotected medical sharps with a 'safer sharp'... The term 'safer sharp' means medical sharps that incorporate features or mechanisms to prevent or minimise the risk of injury"
Please provide me your email address for the full document

DURR—HAND CARE



HD410 (Disinfectant)

HD435 (Soap)

HD440 (Hand Cream)

The Durr pump features

- Autoclavable pump
- Durable aluminium and stainless steel design
- Easy to operate with no batteries
- Short & long lever design depending on location
- Suitable for Durr 500ml HD range

