



"From Marie to you"

www.mariebrown-dental.co.uk

HENRY SCHEIN®
DENTAL

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mariebrown



Optimising your Practice Performance

We improve the health of the dental practice so our customers can improve the health of their patients

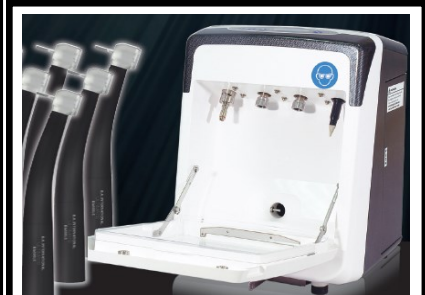
Inside this issue

REWARDS, GDC FOLLOW FGDP GUIDELINES	1
BUSINESS SUCCESS, DIGITAL IMPRESSIONING	2

Rewards
your loyalty programme

FGDP FULL EXAMINATIONS

FREE



Ask me how today....
Purchase required to qualify

FULL EXAMINATION – SUMMARY OF RECOMMENDATIONS

KEY:	A – Aspirational	B – Basic	C – Conditional
Personal Information	Details checked/ updated	B	
Medical History	New form completed or updated	B	
	Dated and signed by patient and clinician	B	
Extra-oral Examination	Face, head	B	
	Neck	B	
	TMJ	B	
	Rest of body	C	
Intra-oral Soft Tissue Examination	Soft tissues	B	
	Intra-oral Hard Tissues		
	Charting of teeth present		B
	Existing restorations		C
	BPE		B
	Previous endodontic treatment		C
	Caries		C
	Defective restorations		C
	Mobility		C
	Prostheses		C
	Occlusion		B
	Occlusal abnormalities		C
	Toothwear		C
	Radiographs		C
	Periapical condition		B

Everything Dental

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TACKLING PROTEINS

DENTIZYME

Dentizyme is a pH neutral enzymatic detergent used for manual and ultrasonic instrument cleaning. Enzymes break down protein and soil. Suitable for use on water resistant surfaces such as stainless steel, glass, ceramics, plastic and soft metals. To use, dilute at a ratio of 1:200 (5ml per litre). 1 litre bottle £19.37 plus VAT makes up 200 litres of in use solution.



PROTEIN RESIDUE TESTING

Weekly protein test can detect residual proteins left on the surfaces of hard to clean dental and surgical instruments. Wipe the instrument (no need to dry) and then dip the swab into the vial.... Reading within 10s. For use with washer disinfectors, ultrasonic baths and manual cleaning. 25 tests £50.23 plus VAT



REWARDS

Look out for full details, or ask me :-)

SIGN UP NOW

Be Rewarded for your spend with Henry Schein in all areas of the business and with SOE. Once registered you will receive occasional exclusive offers via your email.

Everything Dental



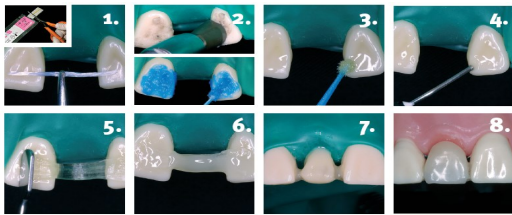
FOCUS ON.....

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BUSINESS SOLUTIONS

EVERSTICK

everStick® glass fibre reinforcements have been developed to provide solutions for modern, patient friendly dentistry. GC's fibre reinforcements enable you to solve patient cases when the situation is acute and quick help is needed cost-effectively, or when you want to save healthy tooth tissue for as long as possible.



The Henry Schein Practice Analysis is a proven process for analysing your practice and identifying solutions to meet your professional goals. You will learn the positive financial impact of improved recall processes, fee analysis, hygiene changes, and other actions that can benefit your business.

By using a few pieces of information from your practice management software, we are able to show you how your business is performing against your desired standard of care and offer solutions that can make a tangible impact on your business revenue. Of course, all the results are confidential. The report only costs £199, if you are a Software of Excellence user let's look at your business

www.hsbusinesssolutions.co.uk/practice-analysis

TRIOS

Approved for Invisalign case submissions it enables you to shorten the time from



initial appointment to starting the case. Trios allows a patient digital scan and creates a digital file to send to your lab... no more impressions for your crown and bridge work.

REGISTER NOW TO BE REWARDED

www.hsdrewards.co.uk

TEAM TRAINING

Do you actively train your team in soft skills such as Dealing with Complaints, Selling Skills, Behavioural Styles, Dealing with Patient Anxiety, Whitening, Practice Retailing, Marketing your Practice, Handpiece Care and Maintenance or Oral Cancer Awareness?

As part of your package for buying from Henry Schein I offer these training sessions to you and your whole team. Offered over a 90 minute session that allows team discussion and idea sharing these sessions can be tailored to your business needs.

Discuss with me today what you would like to achieve or change within your business. I may be able to support this with training. If you have sessions you would like to see let me know, I will develop it. Coming in 2017 Medical Emergencies.....

INFECTION CONTROL

WWW.HSDEDUCATION.CO.UK

At Henry Schein we offer in surgery team training to cover HTM0105 and its importance in caring for the team - a safe team means safe patients. Nicky Benbow has an infection control qualification and knows the HTM0105 extremely well. We advise based on the situation in your practice and encourage open discussion with your team to ensure everyone understands why infection control is important.....

Two hours vCPD costs £350 including VAT, Three hours vCPD costs £400 including VAT and includes a review of your current procedures and decontamination room (if relevant)